

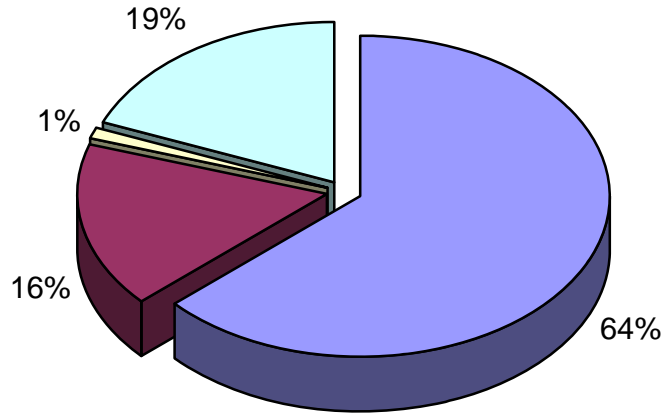
Historical Summary Statistics - NESCON Annual Conference

	Year 2009	Year 2010	Year 2011	Year 2012	Year 2013*
Companies Represented	226	198	319	376	173
% Authorized to Make/Influence Buying Decisions	81.00%	64.00%	89.97%	79.95%	88.18%
% Authorized to Make Buying Decisions	46.00%	37.00%	62.07%	63.45%	46.80%
Role (Sum of Percent)					
Decision Maker	46.00%	37.30%	62.07%	63.45%	46.80%
Influencer	35.00%	26.37%	27.90%	16.50%	41.38%
Neither	6.00%	1.93%	0.31%	1.27%	2.71%
Unidentified	13.00%	34.41%	9.72%	18.78%	9.11%
Grand Total	100.00%	100.00%	100.00%	100.00%	100.00%
Attendance	226	198	319	376	407
% inc./dec.		-12.39%	61.11%	17.87%	8.24%

**Number of companies represented is lower because of 42 individuals who did not list a company.*

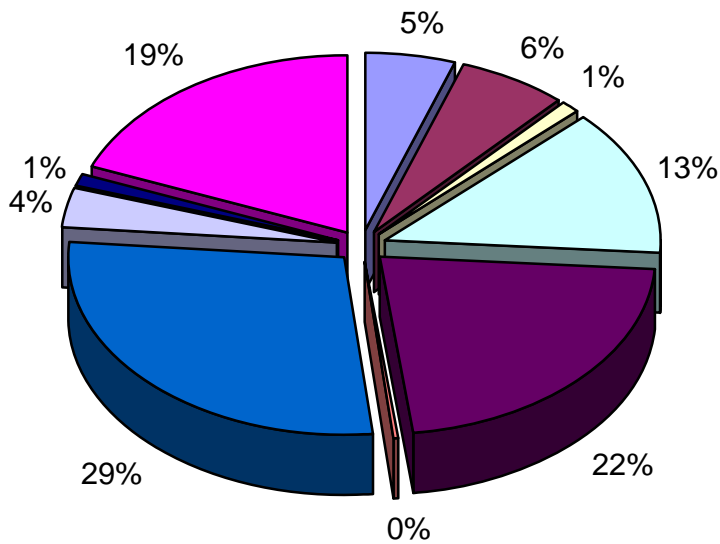
2013 NESCON Attendee Decision-Making Power

Decision Maker Influencer Neither Unidentified



2013 NESCON Position Profiles

Agent Analyst Coordinator Director
 Manager Professor Senior Management Specialist
 Student Unidentified



88.18% of the attendees from 173 Companies represented at the 2013 New England Supply Chain Conference were at a level authorized to make buying decisions or influence them.*

46.8% of the attendees were at a level authorized to make buying decisions.

*** 42 individuals did not specify company worked for and were unidentified**

Role	Total
Decision Maker	46.80%
Influencer	41.38%
Neither	2.71%
Unidentified	9.11%
Grand Total	100.00%

Company

(blank)
3M
3M Company
Acushnet Co
Acushnet Company
Airvana
Alcatel-Lucent
Alkermes
Alkermes Inc
Allegro Microsystems
Amphenol Alden
Amphenol Alden Products
Analog Devices
Analog Devices Inc.
Analogic Corp
APICS North Shore
Ariba Inc
Atlas Distributing
Atlas Travel
Atlas Watersystems, Inc.
Avery Dennison
Avnet EM
Axsun Technologies
Axsun Technologies/ C/O Volcano Corp
Barrett Distribution
Beaver-Visitec
Bemis Associates
Biogen Idec
Blue Coat Systems
Blue Coat Systems In
Boston Univ
Boston University
Bryant University
C S C M P
C&S Wholesale Grocers
Callaway Golf Ball OPS
Cavicchio Greenhouses
Chapman Construction/Design
Clean Harbors Environmental
Concepts NREC
Cornell University
Covidien
CPI
CSI Manufacturing, Inc.
Cubist Pharmaceuticals
Cubist Pharmaceuticals
Cumberland Gulf Group of
CVS Caremark
Demand Planning LLC
Distribution Services Unlimited

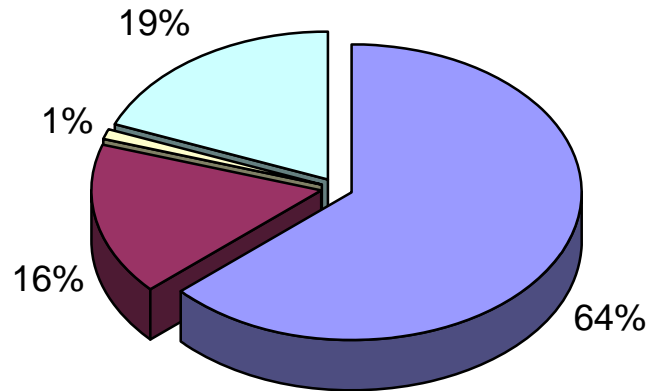
DLR LLC
Dover Engineered Systems
DS Graphics
Electrochem Solutions
Electronic Sheetmetal Craftsman
EMD Millipore Corporation
EMD Millipore
Eneroc
Entegris Inc
Enthone / Cookson Electronics
First Realty Mgmt
Flexcon Industries
Friendlys Inc
Gabriele & Co
Grand Circle LLC
Greater Boston Food Bank
Hasbro
Hazelett Strip Casting Corp
Hitchiner Manufacturing
Hitchiner Mfg
HP Hood LLC
Hypertherm
Hypertherm Inc
Hypertherm, Inc.
Independent Instructional Design and Education Svcs
Institute For Supply Management
Instron Corp
Jofran
Johnson & Johnson
KARL STORZ
Karl Storz Endoscopy America
Karl Storz Endoskope
Ken's Food Inc
Kens Foods
Koch Membrane Systems
Kronos
Kronos Inc
Kronos Incorporated
L. L. Bean, Inc.
L.I.Bean, Inc
Laird Technologies
Lightwedge LLC.
LL Bean
LL Bean Inc
Lojack
Lonza Biologics
MACOM Technology Solutions Inc
Main Street American Group
MAPFRE Insurance
Mapfre USA
Marino Associates LLC
Massmep
Mathworks Inc
McInturff & Assoc
Mestek Inc
Meta Procure
Microline Surgical
Microline Surgical Inc
Millitech Inc
MMA
Momenta Pharmaceuticals
My Purchasing Center
New Balance
New Horizons Learning Center

Newport Corp
Nexview Consulting
Northeast Utilities
Northfield Savings Bank
Novozymes Biopharma
Nutraclick
NX Stage Medical Inc
Ocean Spray
OCEANAIR, Inc.
Oracle
Organization Performance Spec
Organogenesis Inc.
Parker Hannifin Corp
Patterson Veterinary Supply
Philips Healthcare
Pitney Bowes
Precide Packaging
Pricewaterhouse Coopers LLP
Pricewaterhousecoopers
Rainbow Movers Inc
Rand Whitney
Randstad Professionals US
Romer Enterprises LLC
Saint Gobain Performance Plastics
Sappi
SBS Services
Shure Pharmaceuticals
Signature Breads Inc
SM Consulting
Smima
SNH Univ
SNHU
Southern Connecticut State University
Sunovion
Talbots
TBF Enterprises Inc
Tech-Etch Inc.
Teknor Apex Co
Terumo Cardiovascular Systems
The Baker Company
The GEM Group
The Gem Group, Inc
The Main St America Group
The Negotiating Table
Thoratec Corp
Timex Corp
Town of Watertown
Tufts Health Plan
United Electric Controls
US Postal Service
Valeritas Inc
Vicor
Warner Power
Welch Foods
Welch's
Westinghouse Electric Co
Whitehead Institute For Biomedical Research
Worcester Polytechnic Institute
Worcester Polytechnic Institution
Worcester Polytechnic Institute

Grand Total 407

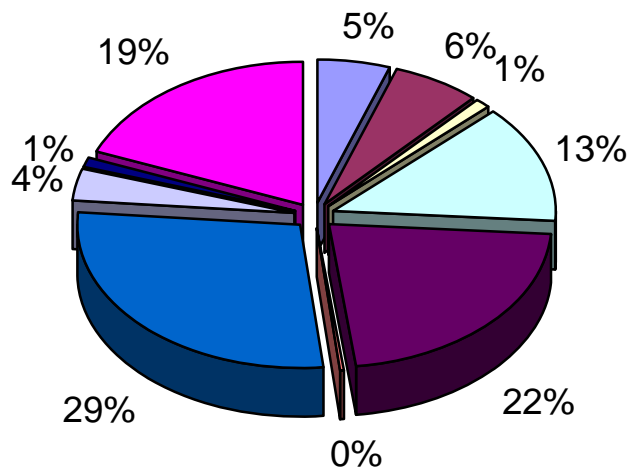
2012 NESCON Attendee Decision-Making Power

Decision Maker Influencer Neither Unidentified



2012 NESCON Position Profiles

Agent Analyst Coordinator
 Director Manager Professor
 Senior Management Specialist Student
 Unidentified



**79.95% of the attendees from 376 Companies represented at the 2012 New England Supply Chain Conference were at a level authorized to make buying decisions or influence them.
63.45% of the attendees were at a level authorized to make buying decisions.**

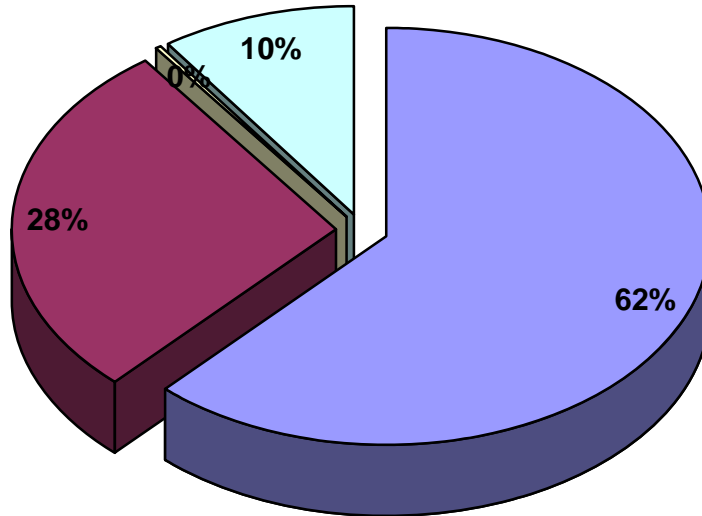
Role	Total
Decision Maker	63.45%
Influencer	16.50%
Neither	1.27%
Undertified	18.78%
Grand Total	100.00%

- Company**
- A123 Systems
 - Abbott Bioresearch Center
 - ABT Associates Inc
 - Acushnet Golf
 - Acushnet Golf
 - Aarna
 - Alcatel-Lucent
 - Alzen Products
 - Alegro Micro Systems Inc
 - Alegro Microsystems
 - Alstom Power Inc
 - Ametek SCP Inc
 - Analogic
 - Analogic Corp
 - Analogic Corp
 - Analogic Corp
 - Analogic Corp
 - Analogic Corp
 - Analogic Corp
 - Analogic Corp
 - Analogic Corp
 - Analogic Corp
 - ArTel Inc
 - Asa Alloy Inc
 - Ascor Furth Agent
 - AT Wall
 - Atlas Distributing
 - Atium Medical Corp
 - Atium Medical Corp
 - Atium Medical Corporation
 - Avior Computing Corp
 - Avior Computing Corp
 - Axcelis Technologies
 - Axsun Technologies
 - Axsun Technologies
 - B&E Systems
 - Bank of America
 - Banneker Industries
 - Banneker Industries
 - Banneker Industries
 - Barnett Distribution
 - BD Discovery Labware Inc.
 - Beaver-Visitec Int'l
 - Beaver-Visitec Int'l
 - Biogen Idec
 - Boise Corp
 - Boston APICS
 - Boston Beer Co
 - Boston Scientific
 - Boston Strategies Int'l
 - Boston Univ
 - Bravo Solution
 - BravoSolution
 - Broad Institute of MIT & Harvard
 - Carvalho Greenhouses
 - CET Technology LLC
 - Clean Harbors
 - Clean Harbors
 - CMI Energy
 - Cobham
 - Cobham Defence Electronics
 - Cobham Defense Electronics
 - Cornak Corporation
 - Compulinks
 - Consulate General of Canada In Boston
 - Consulate General of Canada In Boston
 - Consulate General of Canada In Boston
 - Consulate General of Canada In Boston
 - Copper-Alloys Corporation
 - Coring Inc
 - Coviden
 - Coviden
 - Coviden
 - Coviden
 - Coviden
 - Coviden
 - CPI
 - Creare Inc
 - Cr-Tech Inc
 - Culter Pharmaceuticals
 - Cumberland Farms Inc
 - Cumberland Gulf Group of Companies
 - Cumberland Gulf Oil Group of Co
 - Dana-Farber Cancer Institute Inc
 - Danings-Noy Inc
 - DI Central
 - DI Central
 - Discovery Labware Inc
 - Distribution Services Unlimited
 - Douglas Dynamics
 - Douglas Dynamics LLC
 - Dover Engineered Systems
 - DSC Software
 - Electrochem Solutions
 - Electrochem Solutions
 - Electronic Sheetmetal Craftsmen
 - EMD Millipore
 - EMD Millipore
 - EMD Millipore
 - EMD Millipore
 - EMD Millipore
 - EMD Millipore
 - EMD Millipore
 - EMD Millipore
 - EMD Millipore
 - EMerson & Cumming Microwave Products
 - Emerson College
 - Endicott College
 - Ensmo
 - Entegris Inc
 - Enthone
 - ePlus Systems Inc
 - ePlus Systems Inc
 - Ferrotec USA Corp
 - Ferrotec USA Corp
 - Ferrotec USA Corp
 - Flexcon Industries
 - Flintco
 - Foundation For Financial Education
 - Gabriele & Co

Office Max
 Ocala
 Oracle
 Organogenesis Inc
 Paladin ID LLC
 Paladin ID LLC
 Parker Hannifin Corp Chrometics Div
 Parker Hannifin
 Parker Hannifin
 Partners Healthcare System Inc
 Parknetmer
 Pfizer
 Pfizer
 Pfizer
 Pfizer
 Pfizer
 Pfizer Inc
 Philips Morris USA Inc
 Philips Healthcare
 PMA Consulting Services
 ProWeatherhouseCoopers
 Purch Mgmt Assoc of Boston
 Purch Mgmt Assoc of Boston Inc
 Rainbow Movers
 RAND Corporation
 Raytheon Co
 Raytheon Co
 Raytheon Co
 RES Citizens
 RES Citizens Bank
 RCH
 Resources Global Professionals
 Richardson Electronics
 Rickwell Automation
 Rogers Corp
 Rogers Corp
 Rogers Corporation
 Romer Enterprises LLC
 Rope Displays Ltd
 Schmitz Steel Industries
 Schmitz Steel Industries
 Seier Aerospace
 Sensata Technologies
 Senta Systems Inc
 Shire Pharmaceuticals Inc
 Siemens
 Siemens
 Signature Breads Inc
 SKYE Business Solutions
 Skye Value Co
 SM Consultants
 Smart Software Inc
 Smith & Nephew
 Smith & Nephew
 Smith-Medical
 South Shore APICS
 Southern New Hampshire Univ
 Southern New Hampshire Univ
 Southern New Hampshire Univ
 Southern New Hampshire Univ
 Speedline Technologies
 Speedline Technologies
 Speedline Technologies
 Spencer Turbine
 Spencer Turbine
 Spine Wave Inc
 Sprint Foodservice Inc
 St Gobain
 Staples
 Staples
 Steward Health Care System LLC
 Step and Shop Co
 Strategic Supply Chain and Six Sigma Consulting
 Stream Global Services
 Suddokor LLC
 Sunovion
 Sunovion
 Sunovion Pharmaceuticals Inc
 Supply Chain Optimizers
 Taco-Huac
 TBF Enterprises Inc
 TBF Enterprises Inc
 TBF Enterprises Inc
 Tech-Ech
 Tech-Ech
 Teknor Apex
 The GEM Group
 The GEM Group
 The GEM Group
 The GEM Group
 The Harvest Insurance Group
 The Lightship Group
 The LS Barnett Co
 The LS Barnett Co
 The LS Barnett Co
 The Main Street America Group
 The Main Street America Group
 The Main Street America Group
 The Main Street America Group
 Thoracic Corporation
 Timken Super Precision
 Tapscott LLC
 United Furnishing Co
 Univ of Connecticut
 University System of New Hampshire
 UPS
 Valeritas Inc
 Verizon
 Vicor Corp
 Vicor Corp
 Vicor Corp
 Waid's
 Walpole
 Westinghouse Electric Co
 Wheelabrator Technologies
 Whitehead Institute
 Wicor
 Wilbrink
 Wilbrock
 Worcester Polytechnic Institute
 Worcester Polytechnic Institute
 Worcester Polytechnic Institute
 WPI
 WPI
 Zapmello and Associates

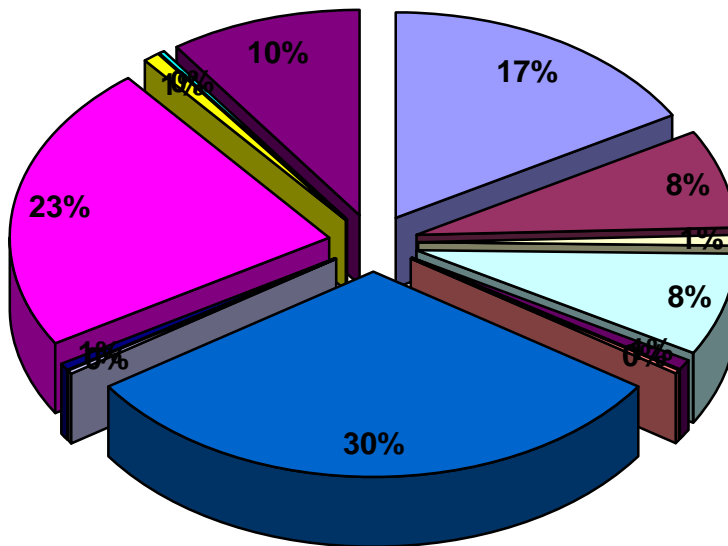
2011 NESCON Attendee Decision-Making Power

Decision Maker Influencer Neither Unidentified



2011 NESCON Attendee Position Profiles

Agent Analyst Coordinator Director
 Engineer Executive Director Manager Manager/Engineer
 Professor Senior Management Specialist Student
 Unidentified



**89.97% of the attendees from 319 Companies represented at the 2011 New England Supply Chain Conference were at a level authorized to make buying decisions or influence them.
62.07% of the attendees were at a level authorized to make buying decisions.**

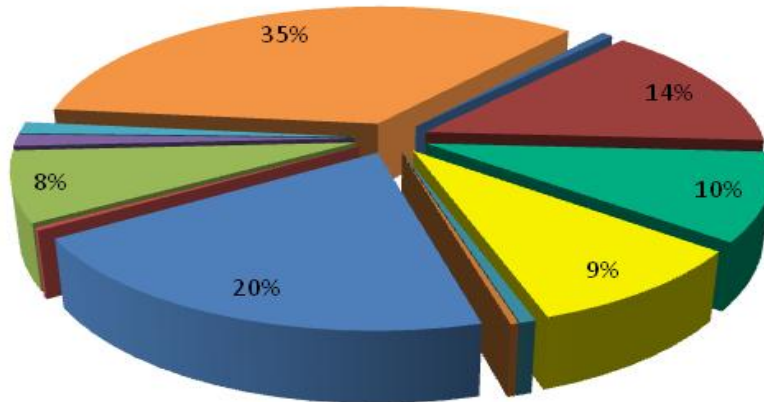
Sum of Percent	Total
Decision Maker	62.07%
Influencer	27.90%
Neither	0.31%
Unidentified	9.72%
Grand Total	100.00%

- Company**
- 3M Company
 - Accellent
 - AFL Noyes Division
 - Aivana
 - AIS
 - Alkermes
 - Alkermes Inc
 - Allegro Micro Systems Inc
 - Allegro Microsystem
 - Analog Devices Inc
 - Analogic Corp
 - Analogic Corp
 - Analogic Corp
 - Analogic Corp
 - Analogic Corp
 - Analogic Corp
 - Analogic Corp
 - APICS North Shore Chapter
 - APICS North Shore Chapter 20
 - APICS South Shore
 - Artel Inc
 - Au Bon Pain
 - AVEO Pharmaceuticals
 - Axcelis Technologies
 - Babson College
 - Bank of America
 - Bank of America
 - Barrett Distribution Centers
 - BE Aerospace
 - Boston APICS
 - Boston APICS
 - Boston Scientific
 - Boston Scientific Corp
 - Broad Institute
 - Brooks Automation
 - Brooks Automation
 - Cameron Valve
 - Caritas Good Samaritan Medical Center
 - Cavicchio Greenhouses
 - Charles River Labs
 - Cisco Systems
 - CMI Energy
 - CMI Industry Americas Inc
 - CompuWorks
 - Concepts NREC
 - Consumers Interstate Corp
 - Cornell Univ
 - Cornerstone Systems Solution Inc
 - Covidien
 - Covidien
 - Covidien
 - Covidien
 - Covidien
 - CPI
 - Creare Inc
 - Cubist Pharmaceuticals
 - Cubist Pharmaceuticals
 - Cubist Pharmaceuticals
 - Dana-Farber Cancer Institute
 - Dana-Farber Cancer Institute
 - Dana-Farber Cancer Institute Inc
 - Dartmouth College
 - Dartmouth College
 - Deloitte Consulting
 - Deward Planning LLC
 - DiCentral
 - Distribution Services Unlimited
 - Doble Engineering
 - Dover Engineered Systems
 - DSA Software
 - Dunkin' Donuts National DCP
 - EZE Global Sourcing
 - Elbit Systems of America
 - Electrochem
 - Electrochem
 - Electrochem Solutions
 - EMC Corp
 - EMD Millipore

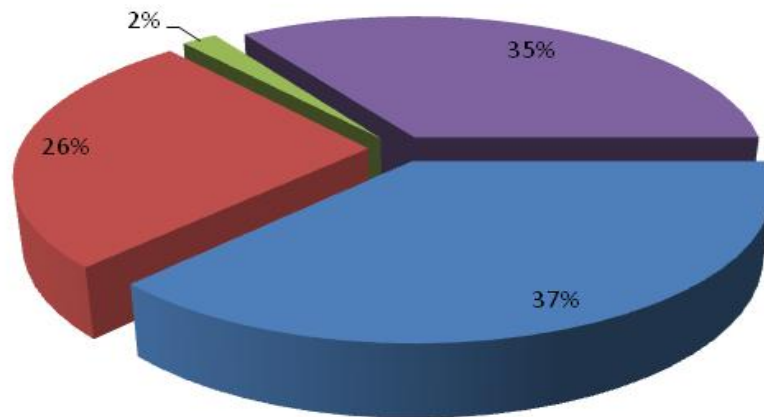
EMD Millipore
Endicott College Van Loan Graduate School
Entegris
Entegris
Entegris
Entegris Inc
Enthone / Cookson Electronics
EPR Economics
Expense Management Solutions
FM Global
Gabriele & Co
Genzyme
Genzyme Corp
Genzyme Corp
Gloucester Engineering
Green Mountain Coffee Roasters
Hachette Book Group
Hanover Insurance Group
Harvard University SEAS
Hewlett-Packard Co
High Liner Foods
High Liner Foods Inc
Hillex Poly Co LLC
Hiperos LLC
Hollingsworth & Vose
Hollingsworth & Vose
Hologic Inc
Hologic Inc
Hologic Inc
HP Hood LLC
Hypertherm
Hypertherm Inc
Hypertherm Inc
Hypertherm Inc
Hypertherm, Inc.
Instron Corp
Invensys
Invensys
Invensys Sys Inc
Irving Consumer Products
ISM
ISM-Connecticut
Johnson & Johnson
Johnson & Johnson
Johnson & Johnson
Johnson & Johnson HCS
Johnson & Johnson Professional
Johnson and Johnson
Jungbunzlauer Inc
JVKellyGroup Inc
Kaman Industrial Technologies
Kaman Industrial Technologies
Karl Storz Endoscopy America
KARL STORZ Endovision Inc
Klüber Lubrication
Knowlton Technologies LLC
Knowlton Technologies LLC
L S Starrett
L S Starrett
Lancaster Packaging
Lancaster Packaging
Lenze Americas
Light Wedge
LL Bean
LL Bean
LL Bean
LL Bean
Lonza Biologics
Lytron Inc
M/A-COM Techn Solutions
Maine Medical Ctr
Massachusetts Department of Transportation
Mathworks
Mathworks
McGladrey
McInturf & Assoc
ME Machine Products
Med-Tech Gases Inc
Mestek Inc
Metasys Technologies
MFS
Middlesex Savings Bank
Millipore
Millipore Corp
Millipore Corp
MIT
MMPCO
MMVEC
Mountain Lake Clambake Co
NAPM Eastern New York
NEECOM
NESCON
New Balance Athletic shoe company
Newport Corp
Newport Franklin Inc

North Hartland Tool Corp	
Northeast Utilities	
Northeast Utilities	
Northeast Utilities Service Co	
Northeastern Univ	
Northeastern Univ	
Northfield Savings Bank	
Nova Biomedical	
Nova Biomedical	
Nova Biomedical	
Nova Biomedical	
Novacel Inc	
NSMG	
Ocean Spray	
Parker Hannifin	
Parker Hannifin Corp	
Philips Healthcare	
Philips Healthcare	
Polar Tec	
Polartec LLC	
Polycorn Inc	
Public Sector Partners	
Raytheon	
Raytheon Co	198
Raytheon Co	
Raytheon Co	
Resources Global Professionals	
Resources Global Professionals	
Richmond Graphic	
Rogers Corp	
Rolls-Royce Naval Marine Inc	
Romer Enterprises LLC	
Sealed Air	
Seeding Labs	
Shire Pharmaceuticals Inc	
Siemens Industry Inc	
Siemens Industry Inc	
Signature Breads Inc	
Smiths Medical	
Solutia	
Solvay Chemicals	
Specialty Bolt & Screws	
Speedline Technologies	
Speedline Technologies	
Speedline Technologies	
Slate Street Bank & Trust Co	
Slate Street Corp	
Sunovion	
Supreme Resources	
TBF Enterprises Inc	
Tegra Medical	
Teknor Apex	
The Hartford	
The Lightship Group	
The Main St America Group	
The Main Street American Group	
The MSA Group	
The Outsourcing Institute	
TIAX LLC	
Tiffany & Co	
TopSource LLC	
Toray Plastics	
Toray Plastics America	
Toray Plastics America	
Toray Plastics America Inc	
Trans-Solutions	
U.S. EPA Smartway Transport Partnership	
UGL Services	
United Electric Controls	
United Electric Controls	
United Electric Controls	
United Electric Controls	
United Electric Controls	
Univ of Hartford	
Univ of New Haven	
Univ Sys of New Hampshire	
Vantage Partners	
Vectron Intl	
Vicor Corp	
Vicor Corp	
Web Industries	
Web Industries	
Weidmann Electrical	
Wheelabrator Technologies	
Whitehead Institute	
Wicor	
Wiggin and Dana LLP	
Zoll	
Zoll	
ZOLL	
Grand Total	319

2010 NESCON Attendee Position Profiles



2010 NESCON Attendee Decision-Making Power



64% of the attendees from 198 Companies represented at the 2010 New England Supply Chain Conference were at a level authorized to make buying decisions or influence th
 37% of the attendees were at a level authorized to make buying decisions.

Sum of Percent

Role	Total
Decision Maker	37.30%
Influencer	26.37%
Neither	1.93%
Unidentified	34.41%
Grand Total	100.00%

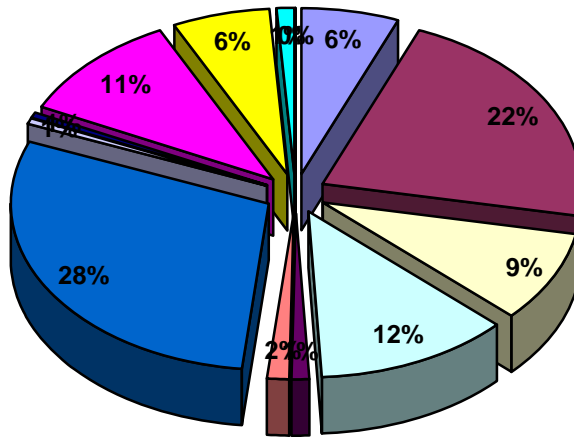
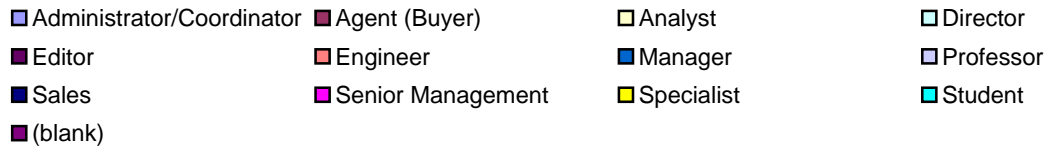
Company

Accellos Inc
 Aerovox
 Aerovox Corporation
 AFL Telecommunications
 Allegro Micro Systems Inc
 Allegro Microsystem
 American River Intl
 Analogic Corporation
 APICS South Shore
 Ariba
 Artel Inc
 Astra Zeneca Pharmaceuticals LP
 Autocrat Inc
 Axcelis Technologies
 Babson College
 BAE Systems
 Bank of America
 Bentley University
 BJ's Wholesale Club
 Blood Centers of America
 Bose Corporation
 Boston Scientific Corporation
 Broad Institute
 Brooks Instrument
 C&S Wholesale
 C&S Wholesale Grocers Inc
 C&S Wholesale Grocers Inc.
 C.H. Powell Company
 Calyptus Consulting Group
 CAPM
 Cavicchio Greenhouses
 Cole Hersee
 Concepts NREC
 Cooper Crouse-Hinds Airport Lighting Products
 Cooper Industries
 Cornell University
 Corning Life Sciences
 Covidien
 CPI
 Creare Inc
 Cybex International
 Dartmouth College
 Data Mail Inc
 Deluxe Corporation
 Demand Planning LLC
 DePuy Mitek
 Dover Engineered Systems
 DSA Software
 EZE Global Sourcing
 Economic & Policy Resources
 Electrochem Solutions
 Electronic Sheetmetal Craftsmen
 EMC
 Endicott College
 Entegris Inc.
 Entegris Inc. Inc

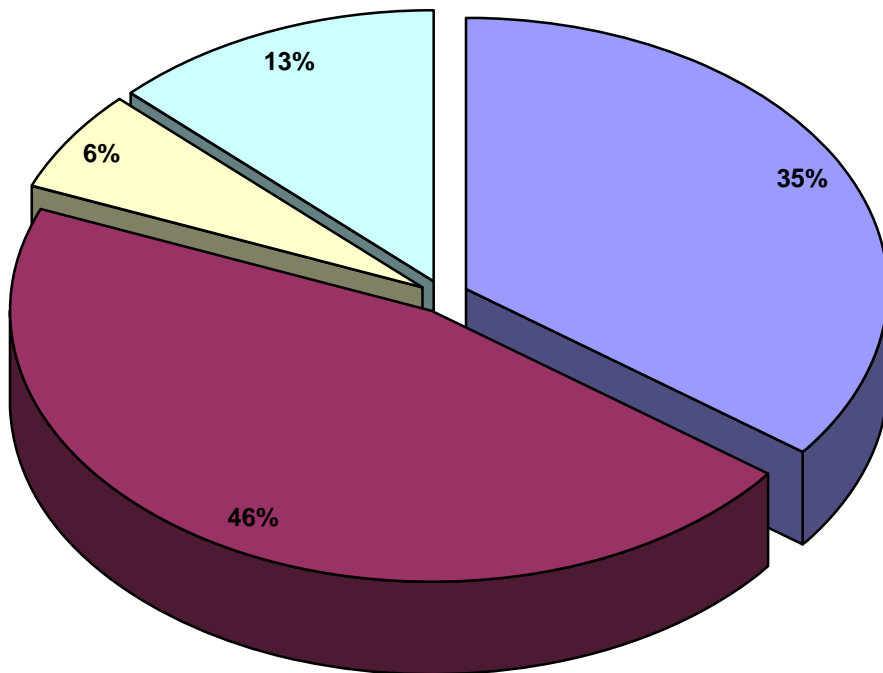
Enthone / Cookson Electronics
ePartners Inc
Fidelity Investments
FIRST
FM Global
GDI Consulting & Training
Genzyme
Global Organics
GN Netcom
Goodway Technologies
Greatbatch
Guardair Corporation
Hamilton Storage Inc
Hanover Insurance Group
Herff Jones
High Liner Foods Inc
High Liner Foods Inc.
High Liner Foods Inc. Fishery Products
High Liner Foods Inc. Liner Foods
Hilti Inc
Hiperos LLC
Hologic Corporation
Hologic Inc
Hologic Inc.
HP Hood LLC
Hydroid Inc
Hypertherm Inc
Hypertherm Inc.
Instron
Instron Corporation
Interactive Systems
International Manufacturing Consultants
INTRAL Corporation
Invensys Systems Inc
iRobot Corporation
Johnnys Selected Seeds
Kane Is Able, Inc.
Karl Storz Endoscopy
Karl Storz Endoscopy America
Kaspersky Lab
Keane / Oracle Guest
Kenney Mfg Co
Lantheus Medical Imaging
Lantheus Medical Imaging Inc.
Lexington Analytics
Light Wedge LLC.
Liquid Measurement Systems
LJ Wouffe
LL Bean Inc
Lonza Biologics
Lydall Industrial Thermal Solutions, Inc.
Main Street American Group
Main Street American Group
Maine Turnpike Authority
Mass Municipal Whlse Electric
McGladrey
McInturff & Assoc
Medtronic
Medtronic Navigation
Mestek Corporation
Mestek Inc
Mettler Toledo Thornton
Microline Surgical Inc
Microline Surgical Inc.
Middlesex Savings Bank
Millipore Corporation
Millitech Inc
National Grid
NESCON
New Directions Consulting
New England Ropes
New York City Housing Authority

Newport Corporation
Newport Franklin Inc.
Northeast Utilities
Northeast Utilities Service
Northeastern Univ
Northeastern University
Northfield Savings Bank
Nova Biomedical Corporation
NSMG
Oblo LLC - London UK
Office Depot
Office Max
OfficeMax
Oracle
Parker Hannifan Corporation Chomerics Division
PFERD INC
Pfizer
Philips Healthcare
PMAB
PML Consulting Services
Polymedex Discovery
QSA Global Inc
Quality Rolling & Deburring
R.A. Stahl Company
Raytheon Company
Resources Global Professionals
Rogers Corporation
Rolls Royce Navel Marine
Saint Gobain Performance Plastics
Service By Air
Shire Pharmaceuticals Inc
Siemens Healthcare
Siemens Industry Inc
Signature Breads
SimplexGrinnell LP
State Street Bank & Trust
Supply Chain Matters
Supply Chain Quarterly
Surgi-Care Inc
Swish USA
Symmons Ind
Talbots
Tech-Etch Inc
Teknor Apex Company
Teradyne Inc.
Terumo Medical Corporation
The Boston Beer Company
The Lightship Group
The Main Street America Group
The Outsourcing Institute
ThinkSolutions, Inc
TIAX LLC
Toolmex Corporation
TopSource LLC
Trans-Solutions Inc.
UGL Unicco
United Rentals, Inc.
University of New Haven
University Systems of New Hampshire
US EPA
US First
Virtusa
Watts Water Technologies
Web Industries
Westinghouse Electric Company
Wicor
Worcester Polytechnic Institute
Workflow One
Yale University
Polymedex Discovery
Grand Total

2009 NESCON Attendee Position Profiles



2009 NESCON Attendee Decision-Making Power



81% of the attendees from 226 Companies represented at the 2009 New England Supply Chain Conference were at a level authorized to make buying decisions or influence
 46% of the attendees were at a level authorized to make buying decisions.

Sum of Percent	
Role	Total
Decision Maker	46.00%
Influencer	35.00%
Neither	6.00%
Unidentified	13.00%
Grand Total	100.00%

Company
 Abbott Bioresearch Center
 ABT Assoc Inc
 ACMI Corp
 ADVO Inc
 AKIBIA
 Allegro Micro Systems Inc
 American Science & Engineering
 AMR Research
 Anderson Power Products
 APICS South Shore Chapter
 Artel Inc
 Aspect Medical Systems
 Assa Abloy Inc
 AstraZeneca
 AstraZeneca LP
 Au Bon Pain
 Avery Dennison
 Axcelis Technologies
 Axis Global Logistics
 Ball State Univ
 Bank of America
 Banneker Industries Inc
 Biogen Idec
 Bose Corp
 Broad Institute
 C&S Wholesale Grocers
 C.H. Powell Co
 Cadence Science
 CAPM
 Charles River Laboratories Inc
 Chick Packaging Group
 Chomerics Division of Parker Hannifin
 COBHAM Defense Electronic Systems
 Cole Hersee
 Cooper Wiring Devices
 Corning Life Sciences
 Covidien
 Cytyc
 Dana Farber Cancer Institute
 Dartmouth College
 Deluxe Corp
 Demand Planning LLC
 Distribution Assistance
 Dover Engineered Systems
 Dynisco Instruments
 Elbit Systems of America
 Electronic Sheetmetal Craftsmen Inc
 EMC
 Endicott College
 Enthone / Cookson Electronics
 EPR Economics
 Evergreen Solar
 FIRST
 Future Electronics
 Genzyme Corp
 GN Netcom

Hanover Insurance Grp
Harvard University
Herff Jones Inc
High Liner Foods Inc
Hilti North America
Hiperos
Hologic
HP Hood LLC
Hypertherm Inc
Integrated Project Management
JEOL USA Inc.
Johnny's Selected Seeds
Jungbunzlauer Inc
Lantheus Medical Imaging
Leading Generations
Lithography Associates
Lockheed Martin
Main Street American Group
Maine Energy Sys
Maine Turnpike Authority
Medtronic
MFS Investment Mgmt
Microline Surgical
Microsoft
Middlesex Savings Bank
Morgan Construction Co
New England Round Table/CSCMP
Northeast Supply Management Group
Northeast Utilities
Northeastern University
Northfield Savings Bank
Nova Biomedical
NxStage Medical
NYK Logistics
Nypro Inc
Ombu Enterprises LLC
OMG Inc
Oracle
Parker Hannifin Energy Sys
Partners HealthCare System Inc
PartyLite
PartyLite Inc
PartyLite Worldwide Inc
PerkinElmer
PerkinElmer Inc
Pfizer
PML Consulting Services
Precision Logistics LLC
Purchasing Magazine
Quest International Users Group
Rampart Development Intl
Raytheon
Raytheon Co
Reitman Personnel
Resources Global Professionals
Rogers Corp
Rogers Corporation
Sappi Fine Paper
Schott
Sepracor Inc
Sepracor, Inc.
Shire Pharmaceuticals Inc
Sourcing Quality Engineer
Speedline Technologies, Inc
Staples
State Street Corp
Symmons Ind
Tech-Etch Inc
Teknor Apex Co
Teradyne Inc
The Main St America Group
UGL Unicco

Univ of New Haven
Univ Sys of New Hampshire
Unyson Logistics
Wheelaerator
Williams & Assoc Inc
Yardney Tech Products Inc
Grand Total

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