

2015 New England Supply Chain Conference & Educational Exhibition

Monday, October 5, 2015

Best Western Royal Plaza Hotel & Trade Center, Marlborough Massachusetts

SPECIAL Member rate: \$250 = One of the best educational values in the entire Northeast!



Conference Chair

- Ken Glasser, Axcelis Technologies, APICS-NS

Conference Co-Chair

- Joanne Brennan, APICS-Boston

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- Lee Petri, NERT, CSCMP
- Dave Rivers, APICS-Boston

New England Collaborative

- APICS Boston Chapter
- APICS North Shore Chapter
- New England Roundtable: Council of Supply Chain Management Professionals (CSCMP)
- The Northeast Supply Mgt Group (NSMG) a special interest group of ISM™
- APICS South Shore (Collaborator)
- ISM-Greater Boston (Collaborator)

Premier/Platinum Sponsor & Exhibitor 2015:

- MetaProcure

2015 Exhibitors & Sponsors (so far!)

- APICS-North Shore
- Atlas Travel
- Bell Hawk
- Fastenal
- Index Packaging
- MetaProcure
- Maine Maritime Academy
- Ops Rules
- Proactis
- SciQuest
- Synergy Resources
- ThomasNet.com
- Unicorr Packaging Group
- ISM-Greater Boston
- *More to come—you could be in this spot!*



Marlborough, MA: The New England Supply Chain Conference & Exhibition is taking place on **October 5, 2015** at the Best Western Royal Plaza Hotel & Trade Center. This conference provides an excellent opportunity for individuals to keep pace with rapid change in the supply management profession. You can register on-line **only through next week, Wed September 30, 2015** – after that it can only be done at the conference/walk-in! **Only \$250 (discounted from \$260 = for our members)** = the entire day (sessions, meals, networking, etc) -- a true value!!

Register now, before the on-line registration shuts off!! Go to www.nescon.org. **NEW ADDITION: This year's Grand Prize at the raffle (donated by Atlas Travel) is TWO American Airline tickets to anywhere in the Continental USA, Canada, Bahamas, Bermuda, Mexico, or the Caribbean (two winners of 2 tickets each)!!**

Also, a key highlight of the conference will be the lunchtime Keynote (sponsored by MetaProcure) by **Roy Anderson**, Executive VP of MetaProcure. He is truly one of the best speakers you will EVER see!

The New England Collaborative has consistently received rave reviews for delivering one-day conferences with superior value – “A great bang-for-the-buck!” Attendees agree that NESCON is remarkable for its professional breadth, originality and overall cost effectiveness. This year's program promises to be just as engaging as the record-setting 2014 conference, with six distinct learning tracks, two Keynotes, and Exhibitor presentations covering a wide range of supply chain topics, emerging trends and solid solutions. This is a great way for professionals to leverage their time and precious training dollars wisely at a first class, **LOCAL** event.

Six Custom Learning Tracks: Risk Management & Compliance, Microsoft Office Tools for Business, Purchasing & Supply Chain Management, Global Logistics, Operations Mgt: ERP & Demand Management, and Supplier Showcase.

2014 attendees were excited by the inclusion of several premier tiered tracks, so we've continued our **Basic, Intermediate, Advanced** programs for some of the tracks. Attendees can leverage six new, 3-part professional development tracks, for a customized learning experience. Mix-'n-match from any or all of these bodies of knowledge to suit *your* professional needs! *With the rapid pace of advancement in the field, it's even more important to keep up with what's new, and to network and benchmark with others in your profession!*

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| <ul style="list-style-type: none">➤ Supply Chain Compliance (2015 Updates): RoHS, Reach, EICC, Conflict Minerals, etc.➤ Supply Chain Risk Mgt: Think Differently! Risk Exposure Index (REI) primer➤ Assessing Supply Risk: There's no need to run in the other direction! |
| <ul style="list-style-type: none">➤ Windows 10 & Office 2016 (& 365): Newest/Best Features to improve office productivity!➤ Business Intelligence in Excel (Pivot Tables & Other Data Mgt Tools!)➤ Corporate Espionage & How to Protect Your Company (tools) in the 21st Century |
| <ul style="list-style-type: none">➤ Intellectual Property: A Hot Issue for Today's Supply Contracts – be Proactive, not Reactive!➤ “Extreme” Negotiations with Difficult Suppliers: Lessons learned, tips & tricks!➤ Where are Supply Chains Headed?: 2016 and beyond! |
| <ul style="list-style-type: none">➤ International Trade Compliance – Global Logistics➤ The Connection of Level of Service & Transportation Rates: The Holy Grail!➤ Data Driven Logistics: Leveraging Business Analytics |
| <ul style="list-style-type: none">➤ ERP Selection: Cut Through the Hype = A Fresh Approach!➤ Reducing Supply Chain Complexity Quickly!: Accelerated Value Stream Mapping➤ Demand Planning Success Stories: Real World Examples and Key Concepts➤ Economic Outlook - A New England Perspective (Special segment on the adverse effects of the recession, and the forecast for recovery) |

6 TRACKS:**A: Microsoft Office Tools & Other Best Technologies for Business****C: Operations Mgt: ERP & Demand Mgt****E: Global Logistics****B: Purchasing & Material Mgt****D: Risk Management & Compliance****F: Supplier Showcase.***Also, special benefits for unemployed attendees!**New content added weekly! And don't forget our Sunday Night Reception on Sun Oct 4 @ 7 PM (INCLUDED!!) Monday Oct 5 schedule is below:*

Schedule	Sessions	Presenter	Topic
7:30 to 8:15 am	Registration & Breakfast	EDUCATIONAL EXHIBITS OPEN (7:30 am to 4:30 pm)	Please visit our exhibitors and you will not only be educated on the latest cutting edge technologies, but you will also be eligible to win some great prizes from the conference!
8:15 to 9:45 am	Welcoming & Morning Keynote	Jeffrey B. Carr Corporate President & Economist, EPR	Economic Outlook: A New England Perspective
10:00 to 11:15 am	1A	Mary Ellis Sr. Trainer, New Horizons Computer Learning Centers	Windows 10 & Office 2016 – Best Business Features in Windows 10, Outlook E-Mail, Word, PowerPoint, and Excel
	1B	Helen M. Pohlig, J.D.	Intellectual Property: A Hot Issue for Today's Supply Contracts
	1C	Andy Pratico International Business Development Manager, Synergy Resources	Cut Through the Hype – A Fresh Approach to ERP Selection
	1D	Steven Roberge Director of EHS, Axcelis Technologies, Inc.	Supply Chain Compliance (Updates for 2015!)
	1E	Judith Taylor, CPIM, CIRM, CSCP Instructor & Supply Chain Professional	International Trade Compliance
	1T	Michael McLaughlin Senior Enterprise Software Account Executive, SciQuest	The Value of a Full Source to Settle Strategy
11:30 am to 1:15 pm	Keynote & Lunch	Roy Anderson Executive Vice President, MetaProcure	Innovation Drives Supply Chain Performance (sponsored by MetaProcure)
12:30 to 4:00 pm	Dessert & Snacks across from the Exhibit Hall		

1:30 to 2:45 pm	2A	Mary Ellis Sr. Trainer, New Horizons Computer Learning Centers	Using Excel Pivot Tables & Other Tools to Make Your Data Work for You (Simplified for Today's Business Environment!)
	2B	Jonathan Hughes Partner, Strategic Sourcing & Supply Chain Management Practice Leader, Vantage Partners	"Extreme" Negotiations with Difficult Suppliers
	2C	Terence T. Burton President/CEO, The Center for Excellence in Operations	Accelerated Value Stream Mapping: Reducing Supply Chain Complexity Quickly
	2D	David Simchi-Levi, Ph.D. Professor at MIT, Chairman OPS Rules	Think Differently About Supply Chain Risk – REI (Risk Exposure Index)
	2E	Chris Caplice, Ph.D. Executive Director, MIT Center for Transportation & Logistics (CTL)	Seeking the Holy Grail: Exploring the Connection between Level of Service and Transportation Rates
	2T	Jeff Hebert, CCWP AVP, Workforce Management, MetaProcure	Why the SOW Has Been Impervious to Spend Management: How to Slay the Dragon in a Way Everyone Can Appreciate!
3:00 to 4:15 pm	3A	Arthur Harvey, CPIM, C.P.M. Senior Buyer, Amazon Robotics	Corporate Espionage & How to Protect Your Company (tools) in the 21st Century
	3B	James Cooke Principal Analyst, Nucleus Research	Where are Supply Chains Headed in 2016 and Beyond?
	3C	Mark Chockalingam, MBA, Ph.D. President, Demand Planning LLC	Demand Planning Success Stories From The Real World
	3D	Rose Kelly-Falls, MSM, CPSM Senior VP and Head of Supplier Risk, Rapid Ratings International Inc.	Assessing Supply Risk: There's no need to run in the other direction!
	3E	Francois Charvet, Ph.D., CSCP, CAP Knowledge Expert, Supply Chain & Operations Analytics, Boston Consulting Group (BCG)	Data-Driven Logistics: Leveraging Business Analytics In Your Logistics Organization
	3T	Ryan Scott Lean Six Sigma Black Belt, District Manager, Fastenal Company	Lean Inventory Initiatives and Utilization of Automated Supply
4:30 to 4:45 pm	Raffle & Exhibitor Drawings in Exhibit Hall		

Cap the day off at a signature NESCON closing with a chance to win one of several FABULOUS prizes, including two domestic American Airlines tickets, a "trip" back to NESCON with a complimentary 2016 registration, gift certificates, training classes, educational materials, and more!